

**SPECTRA PRODUCTS INC.**  
**FINANCIAL STATEMENTS**  
**NINE MONTHS ENDED SEPTEMBER 30, 2020 AND 2019**

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## **NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS**

Under National Instrument 51-102, Part 4, Subsection 4.3 (3) (a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor. The accompanying unaudited financial statements of Spectra Products Inc. have been prepared by and are the responsibility of the Company's management. The Company's independent auditor has not performed a review of these financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.

## **STATEMENT OF COMPLIANCE**

These condensed interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and on a basis consistent with the accounting policies disclosed in the annual audited consolidated financial statements for the year ended December 31, 2019. These condensed interim financial statements were approved for issuance by the Board of Directors on October 14, 2020.

These condensed interim financial statements are not fully inclusive of all disclosures required by IFRS for annual financial statements, and should be read in conjunction with the annual audited consolidated financial statements, including accompanying notes, for the year ended December 31, 2019.

**SPECTRA PRODUCTS INC.**  
 Statements of Financial Position  
 September 30, 2020 and December 31, 2019

	2020	2019
<b>ASSETS</b>		
<b>Current</b>		
Cash	\$ 568,527	\$ 130,829
Short term investments (note 4)	75,000	175,000
Accounts receivable (note 5)	211,321	208,603
Inventories (note 6)	167,264	182,729
Prepaid expenses	6,817	4,737
	<u>1,028,929</u>	701,898
<b>Equipment</b> (note 7)	13,269	13,269
<b>Deferred Tax Asset</b> (note 15)	409,487	508,407
<b>Right-of-use Asset</b> (note 8)	<u>189,087</u>	208,648
<b>Total Assets</b>	<u>\$ 1,640,772</u>	<u>\$ 1,432,222</u>
<b>LIABILITIES</b>		
<b>Current</b>		
Accounts payable and accrued charges (notes 10 and 13)	\$ 98,420	\$ 147,490
Lease liability – current portion (note 11)	<u>23,884</u>	22,412
	122,304	169,902
<b>Lease Liability</b> (note 11)	<u>182,564</u>	200,781
	<u>304,868</u>	370,683
<b>SHAREHOLDERS' EQUITY</b>		
<b>Share Capital</b> (note 12)	5,937,719	5,937,719
<b>Contributed Surplus</b> (note 12)	96,746	96,746
<b>Equity Reserve</b> (note 12)	224,280	224,280
<b>Accumulated Deficit</b>	<u>(4,922,841)</u>	(5,197,206)
<b>Total Shareholders' Equity</b>	<u>1,335,904</u>	1,061,539
<b>Total Liabilities and Shareholders' Equity</b>	<u>\$ 1,640,772</u>	<u>\$ 1,432,222</u>

**APPROVED ON BEHALF OF THE BOARD**

“Andrew J. Malion”

“Giacomo Grassi”

Chairman

Director

## SPECTRA PRODUCTS INC.

Statements of Changes in Shareholders' Equity  
 Nine months ended September 30, 2020 and 2019

	Share capital	Contributed surplus	Equity reserve	Accumulated deficit	Equity attributable to shareholders of the Company	Non-controlling interest	Total shareholders' equity
<b>Balance,</b>							
<b>January 1, 2020</b>	\$ 5,937,719	\$ 320,191	\$ 224,280	\$ (5,197,206)	\$ 1,061,539	\$ -	\$ 1,061,539
Net income	-	-	-	274,365	274,365	-	274,365
<b>Balance,</b>							
<b>Sept 30, 2020</b>	\$ 5,937,719	\$ 320,191	\$ 224,280	\$ (4,922,841)	\$ 1,335,904	\$ -	\$ 1,335,904

	Share capital	Contributed surplus	Warrants reserve	Accumulated deficit	Deficiency attributable to shareholders of the Company	Non-controlling interest	Total shareholders' deficiency
<b>Balance,</b>							
<b>January 1, 2019</b>	\$ 5,313,708	\$ 320,191	\$ -	\$ (5,856,729)	\$ (222,830)	\$ (127,832)	\$ (350,662)
Net Income				321,079	321,079	114,698	435,777
Issuance of common shares	624,011				624,011		624,011
Warrants valuation			136,120		136,120		136,120
Acquisition of non-controlling interest		(223,445)		(89,689)	(313,134)	13,134	(300,000)
<b>Balance,</b>							
<b>Sept 30, 2019</b>	\$ 5,937,719	\$ 96,746	\$ 136,120	\$ (5,625,339)	\$ 545,246	\$ -	\$ 545,246

(The accompanying notes are an integral part of these consolidated financial statements.)

**SPECTRA PRODUCTS INC.**  
 Statements of Comprehensive Income  
 Three months ended September 30, 2020 and 2019

	2020	2019
<b>Sales</b>	<b>\$ 343,882</b>	\$ 491,286
<b>Cost of Sales</b>	<u>141,554</u>	213,857
<b>Gross Profit</b>	<u>202,328</u>	<u>277,429</u>
<b>Expenses</b>		
Administrative costs	50,942	101,294
Selling costs	21,349	39,307
Finance costs	1,607	-
Amortization	<u>6,520</u>	-
	<u>80,418</u>	140,601
<b>Income Before the Undernoted</b>	<b>121,910</b>	136,828
Loss on Extinguishment of Debt	-	-
<b>Income Before Taxes</b>	<b>121,910</b>	136,828
Provision for income taxes - current (note 15)	32,306	-
Recovery of income taxes – deferred (note 15)	<u>-</u>	<u>-</u>
<b>Net Income and Comprehensive Income</b>	<b><u>\$ 89,604</u></b>	<b><u>\$ 136,828</u></b>
<b>Net Income and Comprehensive Income Attributable to:</b>		
Shareholders of the Company	\$ 89,604	\$ 136,828
Non-controlling interest	<u>-</u>	<u>-</u>
	<b><u>\$ 89,604</u></b>	<b><u>\$ 136,828</u></b>
<b>Net Income per Share - Basic</b>	<b><u>\$ 0.00</u></b>	<b><u>\$ 0.00</u></b>
<b>Net Income per Share - Diluted</b>	<b><u>\$ 0.00</u></b>	<b><u>\$ 0.00</u></b>
<b>Weighted Average Number of Common Shares</b>		
<b>Outstanding During the Year – Basic</b>	<u>77,109,971</u>	77,109,971
<b>Outstanding During the Year – Diluted</b>	<u>85,409,971</u>	85,409,971

(The accompanying notes are an integral part of these consolidated financial statements.)

**SPECTRA PRODUCTS INC.**  
 Statements of Comprehensive Income  
 Nine months ended September 30, 2020 and 2019

	2020	2019
<b>Sales</b>	<b>\$ 1,185,159</b>	\$ 1,655,103
<b>Cost of Sales</b>	<u>497,070</u>	<u>727,053</u>
<b>Gross Profit</b>	<u>688,089</u>	<u>928,050</u>
<b>Expenses</b>		
Administrative costs	208,488	330,882
Selling costs	81,808	124,987
Finance costs	4,947	25,914
Amortization	<u>19,561</u>	<u>731</u>
	<u>314,804</u>	<u>482,514</u>
<b>Income Before the Undernoted</b>	<b>373,285</b>	445,536
Loss on Extinguishment of Debt	<u>-</u>	<u>9,759</u>
<b>Income Before Taxes</b>	<b>373,285</b>	435,777
Provision for income taxes - current (note 15)	98,920	-
Recovery of income taxes – deferred (note 15)	<u>-</u>	<u>-</u>
<b>Net Income and Comprehensive Income</b>	<u><b>\$ 274,365</b></u>	<u>\$ 435,777</u>
<b>Net Income and Comprehensive Income Attributable to:</b>		
Shareholders of the Company	\$ 274,365	\$ 321,079
Non-controlling interest	<u>-</u>	<u>114,698</u>
	<u><b>\$ 274,365</b></u>	<u>\$ 435,777</u>
<b>Net Income per Share - Basic</b>	<u><b>\$ 0.00</b></u>	<u>\$ 0.00</u>
<b>Net Income per Share - Diluted</b>	<u><b>\$ 0.00</b></u>	<u>\$ 0.00</u>
<b>Weighted Average Number of Common Shares</b>		
Outstanding During the Year – Basic	<u>77,109,971</u>	<u>66,286,528</u>
Outstanding During the Year – Diluted	<u>85,409,971</u>	<u>69,174,806</u>

(The accompanying notes are an integral part of these consolidated financial statements.)

**SPECTRA PRODUCTS INC.**

Statements of Cash Flows

Nine months ended September 30, 2020 and 2019

	2020	2019
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 274,365	\$ 435,777
Adjustments for:		
Finance charges	4,947	25,914
Loss on extinguishment of debt	-	9,759
Amortization	19,561	731
	<hr/>	<hr/>
	298,873	472,181
Changes in working capital:		
Accounts receivable	(2,718)	36,517
Prepaid expenses	(2,080)	(3,178)
Inventories	15,465	17,042
Accounts payable and accrued charges	(49,070)	(10,003)
Lease liability	(16,745)	-
Deferred tax assets	98,920	-
	<hr/>	<hr/>
	342,645	512,559
Cash used in operating activities:		
Interest paid	(4,947)	(9,000)
	<hr/>	<hr/>
<b>Net Cash Provided by Operating Activities</b>	337,698	503,559
	<hr/>	<hr/>
<b>Cash Flows from Investing Activities</b>		
Acquisition of equipment	-	(14,000)
Purchase of short-term investment	(75,000)	-
Realization of term deposits	175,000	175,000
	<hr/>	<hr/>
<b>Net Cash Used in Investing Activities</b>	100,000	161,000
	<hr/>	<hr/>
<b>Cash Flows from Financing Activities</b>		
Issuance of common shares from treasury (net)	-	760,131
Acquisition of non-controlling interest	-	(300,000)
Repayment of royalty debenture	-	(652,065)
Redemption of preferred shares	-	(350,000)
	<hr/>	<hr/>
<b>Net Cash Used in Financing Activities</b>	-	(541,934)
	<hr/>	<hr/>
<b>Net Increase in Cash</b>	437,698	122,625
<b>Cash - Beginning of Period</b>	130,829	122,954
	<hr/>	<hr/>
<b>Cash - End of Period</b>	\$ 568,527	\$ 245,579
	<hr/>	<hr/>

(The accompanying notes are an integral part of these consolidated financial statements.)

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## SPECTRA PRODUCTS INC.

Notes to Financial Statements

September 30, 2020 and December 31, 2019

### 1. Nature of Business and Basis of Presentation

#### Nature of Business

Spectra Products Inc. ("The Company"), incorporated, by way of amalgamation, under the laws of the province of Alberta on January 1, 2020, is a manufacturing and marketing company operating in one market segment - bus and truck transportation safety equipment. The Company manufactures and markets brake and wheel-end monitoring equipment as an after-market product through transportation dealers, distributors and direct sales to fleet operators. The address of the Company is Unit 2, 41 Horner Avenue, Etobicoke, Ontario M8Z 4X4.

#### Basis of Presentation

These financial statements were prepared in accordance with International Financial Reporting Standards (IFRS).

These financial statements were authorized for issuance by the Company's Board of Directors on October 14, 2020.

The financial statements have been prepared on a historical cost basis, except for certain financial instruments that are measured at fair values as described in the accounting policies.

#### Presentation and Functional Currency

The financial statements are presented in Canadian dollars, which is the Company's functional currency.

### 2. Summary of Significant Accounting Policies

#### a) Revenue recognition and recognition of profit on contracts

The Company enters into contracts with its customers to provide bus and truck transportation safety equipment. Contracts do not commit the customer to a specified quantity of products, and may be terminated at any time. Revenue is recognized at a point in time when control of the safety equipment is transferred to the customer, generally through physical transfer of the goods. The amount of revenue recognized reflects the consideration that the Company expects to be entitled to in exchange for those products based on purchase orders. Upon delivery of the goods, the Company's right to consideration is unconditional except for the passage of time. The Company does not incur incremental costs for individual purchase orders, nor does it receive payment in advance from its customers, and therefore the Company does not recognize contract assets or liabilities.

#### b) Inventories

Inventories are valued, on a first-in, first-out basis at the lower of cost and net realizable value. The Company writes down estimated obsolete or excess inventory for the difference between the cost of inventory and estimated net realizable value based upon customer forecasts, shrinkage, the aging and future demand of the inventory, past experience with specific customers, and the ability to sell inventory to customers or back to suppliers. If these assumptions change, additional write-downs may be required.

#### c) Equipment

Equipment is recorded at cost less accumulated amortization and impairment losses recognized. Amortization is charged to earnings over the estimated useful lives of the assets, using the undernoted method:

Dies and molds – Brake Safe		
– Short Bracket molds	10 years	Straight line method
Dies and molds – Brake Safe		
– Other molds	500,000 units	Units of production method



## SPECTRA PRODUCTS INC.

Notes to Financial Statements

September 30, 2020 and December 31, 2019

### 2. Summary of Significant Accounting Policies (cont'd)

#### d) Leases

The Company adopted IFRS 16 on January 1, 2019. On the lease commencement date, a right-of-use asset and a lease liability is recognized. The right-of-use asset is initially measured at cost, which corresponds to the value of the lease liability adjusted for any lease payments made at or before the commencement date, lease incentives, initial direct costs incurred and estimated dismantling or restoration cost payable at the end of the lease. The right-of-use asset is subsequently depreciated using the straight-line method over the lease term of 10 years.

Lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or the Company's incremental borrowing rate if the implicit rate cannot be readily determined. Lease payments included in the measurement of lease liability comprise fixed payments and exclude operating costs. The lease liability is subsequently measured at amortized cost using the effective interest method.

#### e) Intangible Assets

Intangible assets consist of patents, trademarks, product rights and prototypes. They are recorded at cost and amortization is provided, over the estimated useful life of the assets, using the undernoted annual rate and method:

Product rights and prototypes	3-10 years	Straight line
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#### f) Impairment of Tangible and Intangible Long-lived Assets

The Company reviews its long-lived assets for impairment at the end of each reporting period for events indicative of whether changes in circumstances indicate that the carrying amount may not be recoverable. Recoverability is assessed based on the carrying amount of a long-lived asset compared to the sum of the future undiscounted cash flows expected to result from the use and the eventual disposal of the asset. An impairment loss is recognized when the carrying amount is not recoverable and exceeds fair value. Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would be determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### g) Income Taxes

The Company uses the asset and liability method of accounting for deferred income taxes. Under the asset and liability method, deferred income tax assets and liabilities are determined based on temporary differences (difference between the accounting basis and the tax basis of the assets and liabilities), and are measured using the currently enacted, or substantively enacted, tax rates and laws expected to apply when these differences reverse. A valuation allowance is recorded against any deferred income tax asset if it is more likely than not that the asset will not be realized. Income tax expense or benefit is the sum of the Company's provision for current income taxes and the difference between the opening and ending balances of the deferred income tax assets and liabilities.

#### h) Stock-based Compensation

The Company uses the fair value-based method to account for stock-based compensation. The grant date fair value of stock options is estimated using the Black-Scholes option-pricing model. Compensation expense is recognized over the stock option vesting period with a corresponding charge to equity reserve. When the stock options are exercised, the proceeds, together with the amount recorded in contributed surplus, are recorded in share capital.

## SPECTRA PRODUCTS INC.

Notes to Financial Statements

September 30, 2020 and December 31, 2019

### 2. Summary of Significant Accounting Policies (cont'd)

#### i) Income per Share

Basic income per share is computed by dividing the net income available to common shareholders by the weighted average number of common shares outstanding during the year. The computation of diluted income per share, using the treasury stock method, assumes the conversion, exercise or contingent issuance of securities only when such conversion, exercise or issuance would have a dilutive effect on income per share. There are 8,300,000 warrants outstanding in 2020, allowing for the purchase of 8,300,000 common shares. There are 1,600,000 stock options granted and vested in 2019. Therefore, the computation of diluted income per share reflects the exercise of these warrants and stock options.

#### j) Use of Estimates

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Examples of significant estimates include:

- Estimated useful life of assets;
- Allowance for doubtful accounts;
- Provision for inventories;
- Stock-based compensation;
- Deferred income taxes; and
- Fair value of debentures and preferred shares
- Fair value of warrants and stock options
- Determination of lease term of contracts with renewal options
- Incremental borrowing rate of leases

#### k) Comprehensive Income

Certain gains and losses arising from changes in fair value are temporarily recorded outside the statement of income in accumulated other comprehensive income as a separate component of share capital. Comprehensive income is comprised of the Company's net income and other comprehensive income. Other comprehensive income may include any unrealized gains and losses on financial assets classified as fair value through other comprehensive income, foreign currency translation gains and losses on the net investment in self-sustaining foreign operations and changes in the fair value of derivative instruments designated as cash flow hedges, all net of income taxes. At September 30, 2020, the balance of other comprehensive income is \$nil (2019 – \$nil).

#### l) Financial Instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument.

The Company classifies all its financial assets and liabilities into one of the following categories: financial assets or financial liabilities at amortized cost, financial assets or financial liabilities at fair value through profit and loss and financial assets at fair value through other comprehensive income. All financial instruments are measured on the balance sheet initially at fair value. Subsequent measurement and recognition of the changes in fair value of financial instruments depends upon their initial classifications.

## SPECTRA PRODUCTS INC.

Notes to Financial Statements

September 30, 2020 and December 31, 2019

### 2. Summary of Significant Accounting Policies (cont'd)

#### l) Financial Instruments (cont'd)

Cash is classified as financial asset measured at fair value through profit and loss. Cash is measured at fair value with subsequent changes in fair value recognized in current period net income. Transaction costs are expensed in net income. Gains and losses arising from changes in fair value are presented in net income within other gains and losses in the period in which they arise.

Term deposits are classified as financial asset measured at amortized cost. Term deposits are initially recognized at fair value. Subsequently, term deposits are measured at amortized cost using the effective interest method.

Short-term investments are classified as a financial asset measured at cost.

Accounts receivables are classified as a financial asset measured at amortized cost. Accounts receivables are initially recognized at the amount expected to be received less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, accounts receivables are measured at amortized cost using the effective interest method less a provision for impairment.

A financial asset is derecognized when the contractual rights to the cash flows from the asset expire or when the Company transfers the financial asset to another party without retaining control or substantially all the risks and rewards of ownership of the asset. Any interest in transferred financial assets created or retained by the Company is recognized as a separate asset or liability.

Accounts payable and accrued charges, lease liability, royalty debenture and preferred shares are classified as financial liabilities measured at amortized cost. Financial liabilities at amortized cost are recognized initially at fair value plus any directly attributable transaction costs and are subsequently recorded at amortized cost. Debt issue and other transaction costs are netted against the carrying value of the long-term debt and are amortized over the life of the debt using the effective interest rate method.

The Company classifies fair value measurements using a fair value hierarchy that prioritizes the inputs used in measuring fair values as follows:

Level 1	valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities:
Level 2	valuation techniques based on inputs that are other than quoted prices included in Level 1 that are observable for the asset or liability either directly (prices) or indirectly (derived from prices); and
Level 3	valuation techniques with unobservable market inputs (involves assumptions and estimates by management).

The Company's only financial instrument that is at fair value is cash, which is categorized as Level 1.

#### m) Impairment of Financial Assets

The Company measures a loss allowance based on the lifetime expected credit losses. Lifetime expected credit losses are estimated based on factors such as the Company's past experience of collecting payments, the number of delayed payments in the portfolio past the average credit period, observable changes in national or local economic conditions that correlate with default on receivables, financial difficulty of the borrower and it becoming probable that the borrower will enter bankruptcy or financial re-organization.

Financial assets are written off when there is no reasonable expectation of recovery.

## SPECTRA PRODUCTS INC.

Notes to Financial Statements

September 30, 2020 and December 31, 2019

### 2. Summary of Significant Accounting Policies (cont'd)

#### n) Foreign Currency Translation

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at the rate of exchange prevailing at the year-end. Revenues and expenses are translated from foreign currencies at the rate of exchange prevailing on the transaction date. Any resulting gains or losses are included in income for the year.

#### o) Recent IFRS Standards Adopted

The Company adopted the following new accounting standard and amendment for its consolidated financial statements effective January 1, 2019.

IFRS 16 "Leases" supersedes the previous accounting standards for leases, including IAS 17 "Leases" and IFRIC 4 "Determining whether an arrangement contains a lease". This standard introduces a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and lease liability representing its obligation to make lease payments.

The Company has adopted IFRS 16 using the modified retrospective approach, under which the cumulative effect of the adoption was recognized in opening retained earnings as at January 1, 2019. The comparative information was not restated and continues to be reported under IAS 17 and related interpretations.

The adoption of IFRS 16 resulted in the recognition of an operating real estate lease on the Company's consolidated balance sheet as a right-of-use asset with the corresponding lease liability. The Company also recorded an increase in amortization expense, increase in financing cost and a decrease in administrative cost. The consolidated statements of cash flows reflected an increase in cash flow from operating activities as cash payments for the principal portion of the lease were recorded as financing outflows.

At transition date, the right-of-use asset and lease liability are measured at the present value of remaining lease payments, discounted using the Company's incremental borrowing rate as at January 1, 2019 of 3.10%.

### 3. Capital Structure

The capital structure of the Company consists principally of shareholders' equity comprised of deficit, contributed surplus, warrants reserve and share capital. The Company's strategy is to effectively use debt financing to fund growth and manage its capital structure in light of economic conditions and the risk characteristics of the underlying assets. The Company's primary uses of capital are to finance non-cash working capital requirements and capital expenditures, which are currently funded from both its internally and externally generated cash flows. The Company is not subject to any externally imposed capital requirements and does not presently utilize any quantitative measures to monitor its capital. The Company's objectives in managing capital are to ensure sufficient liquidity to pursue its strategy of organic growth and to deploy capital to provide an appropriate return on investment to its shareholders.

The components of capital are as follows:

	2020	2019
Share capital	\$ 5,937,719	\$ 5,937,719
Contributed surplus	96,746	96,746
Equity reserve	224,280	224,280
Accumulated deficit	(4,922,841)	(5,197,206)
	<u>\$ 1,335,904</u>	<u>\$ 1,061,539</u>

**SPECTRA PRODUCTS INC.**

Notes to Financial Statements

September 30, 2020 and December 31, 2019

**4. Short-term investments**

Short-term investments consist of a \$75,000 Convertible Debenture in Immunoprecise Antibodies Ltd, a company listed on the TSX Venture Exchange. This debenture matures on May 15, 2022 and bears interest at 10% payable annually. At any time prior to maturity, it is convertible by the Company into common shares at a price of \$0.85 per share.

**5. Accounts Receivable**

	2020	2019
Trade receivables	\$ 211,321	\$ 199,218
Government remittances receivable	0	9,385
	<u>\$ 211,321</u>	<u>\$ 208,603</u>

**6. Inventories**

	2020	2019
Finished goods	\$ 117,727	\$ 66,593
Raw materials	49,537	116,136
	<u>\$ 167,264</u>	<u>\$ 182,729</u>

**7. Equipment – Dies and Molds – Brake Safe**

	2020			2019		
	Short Bracket Molds	Other Molds	Total	Short Bracket Molds	Other Molds	Total
Cost	\$9,210	\$134,244	\$143,454	\$9,210	\$134,244	\$143,454
Less: Accumulated amortization	9,210	120,975	130,185	9,210	120,975	130,185
	<u>\$ -</u>	<u>\$ 13,269</u>	<u>\$ 13,269</u>	<u>\$ -</u>	<u>\$ 13,269</u>	<u>\$ 13,269</u>

**8. Right-of-use asset**

	2020	2019
Cost	\$ 260,810	\$ 260,810
Less: Accumulated amortization	(71,723)	(52,162)
	<u>\$ 189,087</u>	<u>\$ 208,648</u>

**SPECTRA PRODUCTS INC.**  
Notes to Financial Statements  
September 30, 2020 and December 31, 2019

**8. Right-of-use asset (cont'd)**

The Company adopted IFRS 16 as at January 1, 2019. Please refer to Note 2 for details.  
Changes in the net carrying amount of right-of-use asset are as follows:

	2020	2019
Net book value – Beginning of period	\$ 208,648	\$ 234,729
Amortization	<u>(19,561)</u>	<u>(26,081)</u>
Net book value – End of period	<u>\$ 189,087</u>	<u>\$ 208,648</u>

**9. Intangible Assets – Product rights**

	2020	2019
Cost	\$ 25,000	\$ 25,000
Less: Accumulated amortization	<u>25,000</u>	<u>25,000</u>
	<u>\$ -</u>	<u>\$ -</u>

The product rights are still in use by the Company.

**10. Accounts Payable and Accrued Charges**

	2020	2019
Trade and other payables	\$ 45,888	\$ 47,216
Accrued expenses (note 14)	<u>52,532</u>	<u>100,274</u>
	<u>\$ 98,420</u>	<u>\$ 147,490</u>

**11. Lease Liability**

The Company has entered into a premise lease on January 1, 2018 which continues for five years until December 31, 2022 with an option to extend for an additional five years. The Company is reasonably certain to exercise the extension option and has included the extension period in the measurement of lease liability. The lease agreement does not state an agreed annual base rent for the five year extension period. The Company has estimated the lease payments for the extension period based on annual increase of 2.70% per annum. The lease liability has been calculated using the Company's incremental borrowing rate of 3.10% per annum.

	2020	2019
Lease liability	\$ 206,448	\$ 223,193
Less: current portion	<u>(23,884)</u>	<u>(22,412)</u>
Long-term portion	<u>\$ 182,564</u>	<u>\$ 200,781</u>

The Company paid lease payments of \$21,692 in the nine-months, comprising principal repayment of the lease liability of \$16,745 and interest expense of \$4,947.

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**12. Share Capital**

## Authorized

Unlimited	common shares
Unlimited	first, second, third and fourth preferred shares to be issued in one or more series, redeemable, with rights, privileges, restrictions and conditions to be determined by the Board of Directors upon issuance
540,000	second preferred shares Series 1, non-cumulative dividends of 10% per annum, redeemable at the stated value, non-voting

## Issued and outstanding

		<b>2020</b>	2019
77,109,971	(December 31, 2019 – 77,109,971) common shares	<b><u>\$ 5,937,719</u></b>	<u>\$ 5,937,719</u>

On June 28, 2019, the Company completed a private placement of 16,600,000 common shares at \$0.05 per share for gross proceeds of \$830,000. Share issuance cost totaled \$69,869, with net proceeds of \$760,131. Attached to each share is half of a warrant, with a whole warrant allowing for the purchase of a common share from treasury at a price of \$0.075 per share. The warrants were valued at \$136,120 and expire on December 27, 2020.

**Contributed Surplus**

Contributed surplus consists of the equity portion of formerly convertible preferred shares.

**Stock Options**

The Company has a stock option plan for its directors, officers, employees and consultants. The maximum number of shares reserved for issuance under the plan is equal to 10% of the issued and outstanding common shares.

The following table represents all of the Company's stock options granted, exercised, forfeited and expired during the nine-months ended September 30, 2020 and the year ended December 31, 2019:

	2020		2019	
	Number of Options	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
Balance, beginning of period	1,600,000	\$ 0.05	-	\$ -
Granted	-	-	1,600,000	0.05
Expired	-	-	-	-
Balance, end of period	<u>1,600,000</u>	<u>\$ 0.05</u>	<u>1,600,000</u>	<u>\$ 0.05</u>

**12. Share Capital (cont'd)**

On October 15, 2019, the Company granted 1,600,000 stock options to directors and employees, which give the holder the right to acquire shares at \$0.05 per share. They vest immediately and are exercisable on or before October 14, 2024.

The fair value of stock options granted was estimated as at the grant date using the Black-Scholes option pricing model with the following assumptions:

	2019
Risk-free interest rate	1.58%
Expected term of options	5 years
Volatility	150%
Stock price	\$0.06
Fair value per option	\$0.06

For the year ended December 31, 2019, stock-based compensation expense was \$88,160 (2018 - \$nil). Stock-based compensation expense is recorded in the consolidated statement of comprehensive income as administrative costs and as a charge to equity reserve.

As at September 30, 2020, the weighted average remaining contractual life of outstanding options was approximately 4.2 years (December 31, 2019 – 4.9 years) and a total of 1,600,000 options (2019 – 1,600,000) were exercisable at a weighted average exercise price of \$0.05 (2019 - \$0.05).

**Warrants**

	Number of warrants outstanding	Value	Exercise Price per share
As at December 31, 2019	-	-	-
Warrants issued on private placement	8,300,000	\$136,120	\$0.075
<b>As at September 30, 2020</b>	<b>8,300,000</b>	<b>\$136,120</b>	<b>\$0.075</b>

The fair value of each warrant granted was estimated as at the grant date using the Black-Scholes option pricing model with the following assumptions:

	2019
Risk-free interest rate	1.46%
Expected term of options	1.5 years
Volatility	94%
Stock price	\$0.05
Fair value per warrant	\$0.02



**13. Financial Instruments**

a) Fair Value

The carrying value of the Company's financial instruments consisting of cash, term deposits, short-term investments, accounts receivable and accounts payable and accrued charges approximates their fair value due to their immediate or short-term maturity. The carrying value of the royalty debentures approximated fair value as the loans bore interest at a rate which approximates market rate. The preferred shares and lease liability are adjusted to fair value using the effective interest rate method of amortized cost.

b) Credit Risk

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist primarily of cash and accounts receivable.

Cash and term deposits are maintained at a major financial institution. Deposits held with a bank may exceed the amount of insurance provided on such deposits. Generally, these deposits may be redeemed upon demand and are maintained with a financial institution of reputable credit and therefore bear minimal credit risk.

Credit risk from accounts receivable encompasses the default risk of customers. Credit risk on accounts receivable is minimized as a result of the constant review and evaluation of customer account balances. The Company also maintains an allowance for doubtful accounts at an estimated amount, allocating sufficient protection against losses resulting from collecting less than full payments from its receivables.

As at September 30, 2020, three major customers accounted for 42%, 14%, and 7% of accounts receivable (2019 – three major customers accounted for 41%, 13% and 13%).

The Company's maximum credit exposure is represented by the carrying amount of accounts receivable.

c) Foreign Currency Risk

The Company is exposed to currency risk due to a certain portion of the Company's sales and purchases being in U.S. currency, resulting in U.S. dollar denominated accounts receivable and certain U.S dollar denominated cash balances. These activities result in exposure to fluctuations in foreign currency rates between the U.S. dollar and the Canadian dollar. The Company's sensitivity to these foreign currency fluctuations is such that a 10% strengthening or weakening of the U.S. dollar would result in a respective \$12,905 decrease or increase to the Company's income before taxes for the nine months ended September 30, 2020, the Company had net assets denominated in U.S. currency of USD129,049 (2019 – USD82,627) translated into Canadian dollars as shown below. The Company does not utilize any financial instruments or cash management policies to mitigate the risks arising from changes in foreign currency rates.

	2020		2019
Cash	\$ 72,213	\$	8,595
Accounts receivable	99,661		98,820
Accounts payable	-		-
	<u>\$ 171,874</u>	\$	<u>107,415</u>

**13. Financial Instruments (cont'd)**

d) Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages liquidity risk through regular monitoring of cash requirements by preparing short-term cash flow forecasts. The financing requirements are addressed through a combination of credit facilities and private placements.

The following are the contractual maturities of the Company's financial liabilities as at June 30, 2020:

	Due between						Total
	Due within 1 year	1 and 2 years	2 and 3 years	3 and 4 years	4 and 5 years	> 5 years	
Accounts payable and accrued charges	\$ 98,420	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 98,420
Lease liability	23,284	30,180	30,180	30,995	31,832	59,977	206,448
<b>Total</b>	<b>\$121,704</b>	<b>\$30,180</b>	<b>\$30,180</b>	<b>\$30,995</b>	<b>\$31,832</b>	<b>\$59,977</b>	<b>\$ 304,868</b>

e) Interest Rate Risk

The Company is not exposed to any interest rate risk.

f) Reconciliation of movements of liabilities to cash flows arising from financing activities:

	Dec 31, 2019	IFRS 16 adoption	Fair value changes	Cash flows	Reclassified	Sept 30, 2020
<b>Lease liability</b>						
Current Liability	\$ 22,412	\$ -	\$ -	\$(5,107)	\$ 6,579	\$ 23,884
Long-Term Liability	200,781	-	-	(11,638)	(6,579)	182,564
<b>Total</b>	<b>\$ 223,193</b>	<b>\$-</b>	<b>\$ -</b>	<b>(16,745)</b>	<b>\$ -</b>	<b>\$ 206,448</b>

**14. Related Party Transactions**

- During 2020, management fees of \$31,500 (2019 - \$66,200) were paid to a company of a key executive who is a shareholder of the Company.
- During 2020, interest expense of \$Nil (2019 - \$9,000) was paid to CABE Financial Corporation, at the time of payment a shareholder of the Company's subsidiary, Spectra Products Inc.
- During 2020, fees of \$Nil (2019 - \$2,000) were paid to previous directors of the Company.

These transactions were in the normal course of business and recorded at the exchange value established and agreed upon by the related parties.

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**15. Income Taxes**

In assessing the realization of the Company's deferred income tax assets, management considers whether it is probable that some portion or all of the deferred income tax assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred income tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. The amount of deferred income tax assets considered realizable could change materially in the near term based on future taxable income generated during the carry-forward period.

Income tax expense varies from the amount that would be computed by applying the combined Federal and Provincial statutory income taxes rate as a result of the following:

	<b>2019</b>	2018
Expected income tax expense at the combined Federal and provincial rate of 26.50% (2018- 26.50%)	<b>\$ 96,584</b>	\$ 131,274
Increase (decrease) in income taxes resulting from:		
Non-deductible permanent differences	<b>20,534</b>	804
Temporary difference for which no deferred tax asset was recognized	-	2,916
Tax loss utilized	-	(134,994)
Recognition of deferred tax asset	<b>(625,525)</b>	-
Provision for income taxes	<b>\$ (508,407)</b>	\$ -

Major components of the income tax expense recorded on the income statements are as follows:

	<b>2020</b>	2019
Current	<b>\$ 66,614</b>	\$ -
Deferred	-	(508,407)
Provision for income taxes	<b>\$ 66,614</b>	\$ (508,407)

The significant components of the Company's deferred tax assets as at December 31<sup>st</sup> are as follows:

	<b>2019</b>	2018
Net operating losses carried forward	<b>\$ 404,631</b>	\$ 518,126
Capital losses carried forward	<b>1,490</b>	-
Equipment	<b>35,242</b>	44,100
Intangible assets	<b>63,190</b>	67,775
Right of use asset and lease liability	<b>3,854</b>	-
Investment and loan receivable	-	2,981
Royalty debenture	-	(2,249)
Preferred shares	-	20,818
Deferred tax asset	<b>508,407</b>	651,551
Deferred tax asset not recognized	-	(651,551)
	<b>\$ 508,407</b>	\$ -

**15. Income Taxes (cont'd)**

The Company has non-capital tax losses available in the amount of approximately \$1,526,800 (2018 – \$1,954,500), which can be carried forward to be applied against future years' taxable income. These losses, if unused, will expire as follows:

2027	\$	210,900
2028		44,300
2029		42,300
2030		362,600
2031		239,900
2032		69,400
2033		62,100
2034		51,500
2035		61,300
2036		62,100
2037		74,700
2038		88,300
2039		<u>157,400</u>
	\$	<u>1,526,800</u>

**16. Commitments**

In 2015, the Company entered into a consulting services agreement with a company controlled by a key executive who is a shareholder of the Company. In December 2016, this consulting services agreement was extended for a further five years on the same terms and conditions and was due to expire on December 31, 2022. Under the terms of the consulting services agreement, that company was entitled to fees of \$75,000 per year. An annual participation fee, calculated as 5% of the annual net income of SPI, was also payable under the terms of the consulting services agreement. Effective July 1, 2019, the terms of this agreement have been modified such that responsibilities have been reduced and annual fees will now be \$42,000 and there will be no participation payment. The final participation payment for the six months ended June 30, 2019 was settled at \$18,195 and paid as at December 31, 2019.

**17. Segmented Information**

Sales are attributed to countries based on location of customer.

	<b>2020</b>	<b>2019</b>
Canada	\$ 600,896	\$ 796,760
China	-	82,372
United States	<u>584,263</u>	<u>775,971</u>
	<u>\$ 1,185,159</u>	<u>\$ 1,655,103</u>

In 2020, the Company derived 49% (2019 – 47%) of its revenue from sales to the United States and 0% (2019 – 5%) of its revenue from sales to China. The Company's equipment is located in Canada.

In 2020, the Company derived sales from three customers amounting to 33%, 10% and 9% of the total sales revenue (2019 – three customers amounting to 32%, 8% and 6%).

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**18. Significant Event**

On March 11, 2020, the World Health Organization declared the coronavirus outbreak (“COVID-19”) a pandemic. In many countries, including Canada, non-essential businesses are being forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of the virus have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. As of the date of these financial statements, management expects to continue its regular operations with insignificant impact on its supply chain and revenue streams. However, the extent to which the COVID-19 pandemic impacts the Company will depend on future developments, which are highly uncertain and cannot be predicted. As such, no amounts have been recorded in the financial statements as a result of this matter.